

Consolidated Annual Report

SD Worx NV

(SD Worx - Group)

Consolidated BE GAAP Financial Statements

Regulated information

For the year ended 31 December 2019



Regulated information

SD Worx NV

**Report of the board of directors
to the general assembly of
shareholders of 5 June 2020.**

In accordance with Article 3:32 of the Belgian Company and associations Code, we have the honour of presenting a report on the consolidated activities of our company, SD Worx NV ('the group'), as of 31 December 2019.

1. Overview of activities and impact on the financial statements

a. Accomplishments during the financial year.

On 24 May 2019, SD Worx NV successfully launched a subordinated bond issuance with a maturity of seven years for an aggregate amount of EUR 80.0 million. The bonds are subordinated to SD Worx's senior financial debt and are unsecured. The issuance was in the form of a public offering in Belgium open to retail investors and, to a more limited extent, qualified investors. The Bonds are listed on the Euronext Growth Brussels.

On 1 February 2019, SD Worx NV acquired the 10,06% non-controlling interests in its Staffing & Career Solutions Segment. As of that date, it holds 100% of the shares in both of its operating segments: People Solutions and Staffing & Career Solutions.

As per 19 August 2019, the group fully prepaid the Vio Senior Facilities Agreement, which had its maturity date 19 February 2025, for the total outstanding amount of EUR 32.5 million.

Furthermore, in 2019, the group acquired the majority interests in its former associates Globe-Payroll SAS on 3 July 2019 and Unbox NV on 24 September 2019.

In September 2019, the group announced the appointment of Kobe Verdonck as the new CEO of SD Worx People Solutions in succession of Steven Van Hoorebeke, who continues to serve the group as a non-executive board member.

Turnover amounted to EUR 767.6 million in 2019, representing an increase of EUR 173.2 million. The normalized EBITDA (earnings before interest, taxes, depreciation and amortisation) came to EUR 85.3 million.

The financial year ended with a loss of EUR -33.2 million, with the group's share amounting to EUR -32.7 million.

b. Financial statements at the end of the financial year.

We have prepared the consolidated financial statements based on the full consolidation method and included it as an annex. According to this method, all balance sheet and income statement items of subsidiaries are consolidated with those of the parent company after eliminating intercompany transactions. Minority interests are listed in a separate column. The equity method is used to account for UwPayroll BVBA and Assusoft NV.

c. Risk factors.

In view of the participations held by SD Worx NV, the risks are not limited solely to its own activities. The risks are concentrated primarily in software, consultancy, HR activities, payroll and interim within an international setting. Key risk factors include the economic climate in the various countries, losses or loss of turnover among key customers, and competition caused by the entry of new players into the market.

risks:**Market and strategic risks:**

- Risks related to macro-economic trends and more specifically those that have an impact on employment within the domestic markets of SD Worx
- Risks related to Brexit, given that the group operates in the United Kingdom and manages multiple international contracts that encompass the United Kingdom
- Risks related to the services of third parties, such as the management of our data centres and the processing of our payment traffic and customer funds
- Risks related to cooperation with the group's main suppliers and the members of the Payroll Services Alliance network
- Risks related to the concentration and distribution of the group's customer base
- Risks related to the availability of suitable temporary staff in the markets and the group's ability to attract and retain them
- Risks related to other key contracts, such as the collaboration agreement with SD Worx VZW
- Risks related to the group's ability to respond to innovation and its ability to commercialise new products, services and features
- Risks related to the group's strategy, as is outlined by the Board of Directors and the executive management
- Risks related to recent group takeovers and the group's ability to integrate these newly acquired assets into the group

Operational risks:

- Risks related to the group's ability to attract and retain skilled personnel and skilled senior management
- Risks related to potential interruptions to or faults in the group's information technology systems
- Risks related to both physical and digital security breaches
- Risks related to the processing of personal and sensitive information and the GDPR as adopted by the European Union
- Risks associated with group insurance contracts
- Risks related to operating within an international environment and in different countries
- Risks related to retaining and receiving the correct approvals, labels, licences, permits and certificates. By way of example, we refer to the group's staffing licences and the requisite ISAE and ISO certificates
- Risks related to the group's perception in the market

Legal risks:

- Risks related to amendments to legislation
- Risks related to the protection of brand names, patents, domain names and other intellectual properties
- Risks related to claims and costs associated with employment both of our own employees and of temporary workers
- Risks related to claims regarding compliance with legal or contractual obligations

- Risks related to current and future lawsuits and other litigations
- Risks related to taxes in terms of legislative amendments and risks related to tax audits in various jurisdictions

Financial risks:

- Risks related to the group's financial performances and its ability to be able to pay back its debts
- Risks related to the credit risk of counterparties, and primarily the credit risk of customers and suppliers
- Risks related to working with foreign currencies; for example, the group has subsidiaries in the United Kingdom and Mauritius and is therefore exposed to an exchange rate risk on the GBP and MUR currencies. The group is also exposed to exchange rate risks within the scope of its international contracts and cooperation with the Payroll Services Alliance network
- Risks related to the interest risk on the group's financial debts
- Risks related to the group's pension obligations and, more specifically, the defined benefit pension plans that exist within the group. Moreover, there is a legally guaranteed minimum on defined contribution pension plans in Belgium, the group's primary domestic market
- Risks related to the group's financial reporting, such as the ability of its financial and operational systems to process and provide

adequate information, and the embedding of satisfactory internal controls

SD Worx strives to manage the above risks as well as possible by incorporating supervisory bodies, a robust corporate governance structure and internal controls. As far as possible, the group concludes insurance policies, develops adequate financing structures and acquires interest coverage where necessary. Legal, contractual, credit and insurance risks are assessed by means of the requisite risk analyses as much as possible.

2. Events after the end of the financial year

As of March 2020, global responses to the coronavirus disease 2019 (COVID-19) outbreak started to rapidly evolve. The pandemic has a significant impact on the global economy and global financial markets. At this stage, it is impossible to assess the impact of the epidemic on consolidated revenues.

Measures have been taken (such as utilization of committed credit lines, ...) to further secure the liquidity of the company. We expect to end 2020 with a healthy net cash position.

With significant liquidity headroom, there is no danger of breaching a debt covenant.

As per 9 February 2020, the group acquired 100% of the shares in Pointlogic HR BV

As per 8 April 2020, the group acquired 100% of the shares in the Adessa Group, which has a presence in Belgium, Germany, Switzerland and Spain.

No other important events occurred after the balance sheet date.

3. Circumstances that could have a significant impact on the development of the consolidated company

We hereby refer to the points set out in the risk factors and the COVID-19 outbreak after balance sheet date.

4. Research and development activities

Research and development activities are ongoing at the various companies belonging to SD Worx NV.

The primary activities include: developments relating to payroll software at SD Worx' domestic markets, and the development of an international platform (SD Connect) that connects various national payroll engines used.

The group is also continuing to invest in the development of its international payroll engines by means of the acquisition of GlobePayroll, as well as in the development of an international CoreHR platform.

The group has also developed a digital assistant and continues to invest in robotic process automation and the digital transformation of her operations.

5. Conflicts of interest on the part of the directors

No conflicts of interest in 2019.

6. Use of financial instruments

Some of the assets in cash are held in discretionary portfolios.

The group uses financial instruments to hedge its interest rate risk on its bank debts.

28 April 2020,

On behalf of the directors,

BV GINKGO Associates
with permanent representative
Filip Dierckx, Chair of the Board of Directors
of SD Worx

BV Ellezé
with permanent representative
Kobe Verdonck, CEO

Consolidated Balance sheet

as at 31 December 2019

Amounts in € 000	Note	31/12/2019	31/12/2018
ASSETS			
FIXED ASSETS			
		320,963	348,322
Formation expenses	4	1,935	657
Intangible fixed assets	4	34,639	18,774
Consolidation differences	5	222,223	262,802
Tangible fixed assets	6	60,648	63,885
Financial fixed assets	7.8	1,518	2,204
CURRENT ASSETS			
		379,192	330,494
Amounts receivable > 1 year	7.8	1,745	200
Pension assets	9	11,117	9,790
Deferred tax assets	10	15,999	10,770
Amounts receivable < 1 year & stocks	8	160,209	145,982
Funds held for clients	8	1,105	6,106
Current investments & Cash	8	176,018	143,813
Deferred charges and accrued income	8	12,999	13,833
TOTAL ASSETS			
		700,155	678,816

Amounts in € 000	Note	31/12/2019	31/12/2018
EQUITY & LIABILITIES			
EQUITY		390,050	417,221
Capital		601,244	599,738
Consolidation reserves		-203,987	-171,647
Translation differences		-7,349	-10,869
Negative consolidation differences		142	0
NON-CONTROLLING INTEREST		-757	9,412
PENSIONS, PROVISIONS AND DEFERRED TAXES		63,055	48,988
Pension liabilities	9	47,184	37,031
Provisions and deferred taxes	10. 11	15,872	11,957
LIABILITIES		247,808	203,195
AMOUNTS PAYABLE > 1 YEAR		92,873	48,437
Financial payables > 1 year	12	92,873	48,437
AMOUNTS PAYABLE < 1 YEAR		154,935	154,758
Financial payables < 1 year	12	6,232	13,262
Other payables < 1 year	8	131,394	123,460
Funds held for clients	8	1,105	6,106
Accruals and deferred income	8	16,204	11,929
TOTAL EQUITY & LIABILITIES		700,155	678,816

Consolidated income statement

for the period ended 31 December 2019

Amounts in € 000	Note	FY2019	FY2018	YoY B/(W)	YoY%
REVENUES	13	767,571	594,402	173,169	29.1%
- Cost of Sales		-230,729	-113,860	-116,869	102.6%
GROSS MARGIN	13	536,842	480,542	56,300	11.7%
- Services and other goods		-179,721	-158,192	-21,529	13.6%
- Staffing costs	14	-289,540	-260,935	-28,605	11.0%
- Amounts written off stocks, contracts in progress and trade debtors		-1,223	-861	-362	42.0%
- Provisions for liabilities and charges	11	350	342	7	2.1%
- Other operating cost		-4,605	-5,352	747	-14.0%
+ Other operating income		23,237	12,606	10,632	84.3%
Total net operating costs		-451,502	-412,392	-39,110	9.5%
NORMALIZED EBITDA (EXCL. DIGITAL TRANSFORMATION INITIATIVES)		85,340	68,150	17,190	25.2%
<i>Normalized EBITDA margin%</i>		11.1%	11.5%		
- Digital Transformation Initiatives - One-off investments	15	-18,354	-9,564	-8,790	91.9%
- IAS 19R Employee Benefits - impact of changes in actuarial assumptions	9	-8,103	751	-8,853	-1179.5%
NORMALIZED EBITDA		58,883	59,336	-453	-0.8%
- Restructuring and integration costs	15	-8,735	-8,120	-615	7.6%
- Acquisition & transaction costs related to third parties	15	-3,730	-1,915	-1,815	94.8%
+/- Profit/(Loss) from material business and asset disposal	15	0	0	0	
- Non-committed stock based compensation	15 & 16	-2,303	-470	-1,833	390.0%
+/- Profit/(Loss) from discontinued operations	15	0	0	0	
+/- Other non-operating income/expense below the line	15	-145	40	-185	
EBITDA		43,969	48,871	-4,902	-10.0%
- Depreciations, amortisations and impairments	4 & 6	-18,709	-12,401	-6,308	50.9%
- Amortisation conso goodwill	5	-33,638	-28,411	-5,227	18.4%
- Impairments on participations and goodwill	5 & 7	-12,976	-927	-12,049	1299.9%
- Amortization of non-cash PPA	4	0	0	0	

Amounts in € 000	Note	FY2019	FY2018	YoY B/(W)	YoY%
EBIT		-21,354	7,132	-28,486	-399.4%
- Financial expenses	12	-6,820	-6,870	50	-0.7%
+ Financial income	12	4,108	3,430	678	19.8%
Profit before tax		-24,066	3,691	-27,758	-752.0%
- Taxes	10	-8,733	-12,032	3,299	-27.4%
Profit after tax		-32,800	-8,341	-24,459	293.2%
+ Profit and loss associated companies	7	-447	-752	304	-40.5%
Consolidated net result after Tax		-33,246	-9,093	-24,153	265.6%
Result of the Group		-32,661	-8,197	-24,464	298.4%
Profit attributable to non-controlling interest		-585	-896	311	-34.7%
Consolidated net result		-33,246	-9,093	-24,153	265.6%
Amortisation conso goodwill		46,614	29,040	17,574	60.5%
IAS 19R Employee Benefits - impact of changes in actuarial assumptions	9	6,674	-524	7,199	-1373.2%
Consolidated net result excl amortisation conso good- will and impact of changes in actuarial assumptions		20,042	19,422	620	3.2%

Consolidated statement of cash flows

for the period ended 31 December 2019

Amounts in € 000	31/12/2019	31/12/2018
NET RESULT OF THE YEAR	-33,246	-9,093
Adjustments for:		
Income tax expense recognised in profit and loss	8,733	12,032
Depreciations and amortizations	65,323	41,739
(Gain)/loss on disposal of intangibles and PPE	46	-34
Impairment loss/(reversal) recognised on trade receivables and inventories	899	-210
Increase/(decrease) of provisions for other liabilities and charges	5,898	6,183
Net financing (income)/cost	3,605	1,653
Change in employee benefit obligation	8,294	386
Share of (profit) / loss of associates	447	752
Other adjustments	322	-106
Change working capital	-2,188	-12,411
Income tax paid	-14,504	-19,156
CASH FLOW FROM OPERATING ACTIVITIES	43,629	21,734
Purchases of intangibles and PPE	-27,625	-14,241
Proceeds from sale of intangibles and PPE	37	451
(Purchases) / sales of financial assets	-113	-216
Interest received	69	90
Dividends received	68	42
(Payment of)/proceeds from repayment of loans granted	-2,870	200
Net cash outflow on acquisition of subsidiaries, associates and JV's	-14,011	-135,145
CASH FLOW FROM INVESTING ACTIVITIES	-44,444	-148,819

Amounts in € 000	31/12/2019	31/12/2018
Proceeds from borrowings	80,000	58,690
Repayment of borrowings	-44,573	-45,756
Proceeds from capital increase	1,506	15,631
Dividends paid	-47	
Interest paid	-2,204	-1,839
Payment for debt issue costs	-1,661	
CASH FLOW FROM FINANCING ACTIVITIES	33,020	26,726
TOTAL INCREASE/(DECREASE) IN CASH	32,205	-100,359
TOTAL CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	143,813	244,172
TOTAL CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	176,018	143,813

Consolidated statement of changes in equity

for the period ended 31 December 2019

Amounts in € 000

	ATTRIBUTABLE TO THE OWNERS OF SD WORX			
	Share capital and share premium	Cumulative Translation Adjustments	Defined Benefit Obligation reserve	Non-distributable reserves
BALANCE PER JANUARY 1ST, 2018	594,000	-10,112	1,667	-
Contributions of equity and share capital	5,738			
Transactions with non-controlling interests				
Non-controlling interests on acquisitions of subsidiaries				
Calculated FX on opening balance and movements		-758	-413	
Other				27
Net profit/(loss) of the period				
BALANCE PER DECEMBER 31ST, 2018	599,738	-10,870	1,254	27
Contributions of equity and share capital	1,506			
Transactions with non-controlling interests				
Non-controlling interests on acquisitions of subsidiaries				
Calculated FX on opening balance and movements		3,521	84	
Other				39
Net profit/(loss) of the period				
BALANCE PER DECEMBER 31ST, 2019	601,244	-7,349	1,338	65

The authorized share capital of the group as per 31 December 2019 is €601,244,000 and consists of 34,043,293 ordinary shares. The sole shareholder of the group is HR Worx Holding NV, owning all of the shares. All shares have been paid in full and have equal rights to dividends.

For more information about share incentive plans and stock-based compensation, we refer to note 16.

ATTRIBUTABLE TO THE OWNERS OF SD WORX

Group reserves	Negative consolidation differences	Total Equity	Non-controlling interests
-165,593	-	419,962	1,122
		5,738	
			9,186
413		-758	
449		476	
-8,197		-8,197	-896
-172,928	-	417,221	9,412
		1,506	
			-9,481
		0	
		3,605	
199	142	380	-104
-32,661		-32,661	-585
-205,391	142	390,050	-757

1. General information

SD Worx NV

(previously SD Worx Holding NV) is a limited liability company (naamloze vennootschap / société anonyme) incorporated under Belgian law on 22 December 2015 for an indefinite term under the name “HR Worx”, by deed of incorporation prepared by notary Frank Liesse, published in the annexes to the Belgian Official Gazette on 28 December 2015, with a legal entity identification number (LEI) 96760081CZVZP6TSN165. The articles of association of the SD Worx NV have been amended several times, and most recently by a notarial deed of 26 March 2020. The Issuer’s corporate name was changed to “SD Worx NV” following amendments to the articles of association dated 26 March 2020, as published in the annexes to the Belgian Official Gazette on 1 April 2020.

SD Worx NV’s registered office is located at Brouwersvliet 2, 2000 Antwerp, Belgium, with enterprise number 0644,841,746. Register of Legal Entities Antwerp (Division Antwerp). Its website is www.sdworx.com.

SD Worx NV is the holding company of the **SD Worx group**, which is structured in two sub-groups: **SD Worx People Solutions** and **SD Worx Staffing & Career Solutions**.

The consolidated financial statements of SD Worx include the SD Worx NV, its two sub-groups and their subsidiaries (all together “the group”).

SD Worx People Solutions

provides services in the areas of payroll, HR (including HR administration), capacity management, legal support, training, automation, consultancy and outsourcing. With almost 4,000 employees SD Worx People Solutions operates in ten different countries: Belgium (HQ), Germany, France, Ireland, Luxembourg, Mauritius, the Netherlands, Austria, the United Kingdom and Switzerland. Offering a full-service package in the areas of payroll calculations and administration, tax and social-legal support and support for businesses' HR processes to its 65,000 customers.

SD Worx Staffing & Career Solutions

was created as a result of the acquisition of the Vio Group in February 2018 and the acquisition of the Flexpoint Group in September 2018. It is active in the areas of flexible work, temporary work, secondment, recruitment & selection, career guidance, outplacement, specific payroll for temporary workers and HR consultancy. With more than 400 employees, SD Worx Staffing & Career Solutions operates in Belgium and the Netherlands. It operates from 105 offices, has approximately 3,000 customers and places more than 5,500 temp workers on average per day.

2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of the financial statements are set out below.

2.1. Basis of preparation

The group's consolidated financial statements for the year ended 31 December 2019 have been prepared in accordance with Belgian General Accepted Accounting Principles ("BeGAAP").

2.2. Changes in accounting policies and disclosures

The group's accounting policies have not changed compared to prior financial year.

The group's disclosures have been elaborated and expanded to provide the reader of its financial statements more accurate and better information.

2.3. Foreign currency transactions

Functional and presentation currency

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the entity operates (functional currency). The euro, pound sterling and Suisse franc are the Company's functional currencies. The euro is the presentation currency.

Transactions and balances

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction.

Foreign operations

For the purposes of presenting these consolidated financial statements, the assets and liabilities of the group's foreign operations are translated into euro using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised and accumulated in equity (and attributed to non-controlling interests as appropriate).

Goodwill and fair value adjustments to identifiable assets acquired and liabilities assumed through

acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognised in equity.

2.4. Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities directly or indirectly controlled by the Company.

Control is the power de jure or de facto to exercise decisive influence on the appointment of the majority of the board of directors or general management, or on the orientation of its management policy.

Control de jure is presumed to be non-rebuttable in case the company (and all conditions have to be fulfilled):

- a) is holding, directly or indirectly a majority of voting rights
- b) has the right to appoint or remove a majority of directors or management
- c) has control by virtue of the articles of association or agreement
- d) has joint control

Control is de facto (rebuttable presumption) when it results from other factors than those mentioned above. A shareholder is assumed to have de facto control if he exercised, at the last two general shareholders meetings, voting rights representing the majority of the voting rights attached to the shares present at these general shareholders meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated income statement from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss is attributed to the owners of the Company and to the non-controlling interests.

All intragroup assets and liabilities, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

2.5. Investment in associates

An associate is an entity over which the group has significant influence and that is not a subsidiary. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

In its consolidated financial statements, the group uses the equity method of accounting for investments in associates. Under the equity method, the investment is initially recognised at cost in the consolidated statement of financial position and adjusted thereafter to recognise the group's share of the profit or loss of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment, any excess of the cost of the investment over the group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included in the carrying amount of the investment. The group discontinues the use of the equity method from the date when the investment ceases to be an associate.

2.6. Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated amortisations and impairment losses, if any.

As the M&A activities are focused on the long term realisation of synergies, advantages of scale or other competitive advantages, goodwill is amortised over 10 years as from acquisition date. For additional notes we refer to Conso 9.

On disposal of the relevant entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

2.7. Intangible assets

Intangible assets acquired separately or in the context of a business combination

Intangible assets are recognised if and only if it is probable that future economic benefits associated with the asset will flow to the group and the cost of that asset can be measured reliably. Intangible assets that are acquired separately are measured at cost less accumulated amortisation and accumulated impairment losses. The cost of a separately acquired intangible asset comprises

its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates. Any directly attributable cost of preparing the asset for its intended use is also included in the cost of the intangible asset. Amortisation is recognised on a straight-line basis over the estimated useful lives for a period of 3 to 5 years. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Recognition of costs in the carrying amount of an intangible asset ceases when the asset is in the condition necessary for it to be capable of operating in the manner intended by the group. Intangible assets acquired in a business combination are measured at cost at the date of acquisition. Subsequent to initial recognition, intangible assets acquired in a business combination are subject to amortisation and impairment test, on the same basis as intangible assets that are acquired separately.

Intangible assets acquired separately or in the context of a business combination mainly concern Software and the expected useful lives range from 3 to 5 years.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

Internally-generated intangible assets

To assess whether an internally generated intangible asset meets the criteria for recognition, the group classifies the internal generation of assets into a research phase and a development phase.

No intangible asset arising from research is recognised. Expenditure on research is recognised as an expense when it is incurred.

An intangible asset arising from development is recognised if, and only if, the group can demonstrate all of the following:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;

- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

Management uses its judgement to assess whether the above conditions are met.

The cost of an internally-generated intangible asset is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria. The cost of an internally-generated intangible asset comprises all directly attributable costs necessary to create, produce and prepare the asset to be capable of operating in the manner intended by management.

After initial recognition, intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses. Intangible assets are amortised on a straight-line basis over their estimated useful life. Amortisation begins when the asset is capable of operating in the manner intended by management.

2.8. Property, plant and equipment

Property, plant and equipment are recognised as assets at acquisition or production cost if and only if it is probable that future economic benefits associated with the asset will flow to the group and the cost of the asset can be measured reliably. The cost of an item of property, plant and equipment comprises its purchase or production price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management, together with the initial estimation of the costs of dismantling and removing the asset and restoring the site on which it is located, if applicable.

After initial recognition at historical cost, property, plant and equipment owned by the group are depreciated using the straight-line method and are carried on the balance sheet at cost less accumulated depreciation and impairment. Depreciation begins when the asset is capable of operating in the manner intended by management and is charged to profit or loss, unless it is included in the carrying amount of another asset. The components of an item of property, plant and equipment with a significant cost and different useful lives are

recognised separately. Land is not depreciated. The residual value and the useful life of property, plant and equipment are reviewed at least at the end of each reporting period. The depreciation method is also reviewed annually.

The expected useful lives for the main items of property, plant and equipment are as follows:

- Buildings: 20-33 years
- Leasehold improvements: over the period of the lease agreement (or the expected useful lives if lower)
- Plants, machinery & equipment: 3-5 years
- Office equipment & furniture: 3-10 years
- IT equipment: 3 to 5 years

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

2.9. Impairment of goodwill, tangible and intangible assets

At the end of each reporting period, the group assesses whether there is any indication that an asset may be impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Recoverable amount is the higher of an asset's fair value less costs of disposal and its value in use. The value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

An impairment loss is recognised whenever recoverable amount is below carrying amount. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

2.10. Financial assets and liabilities

Financial assets (excl. entities accounted for using the equity method), cash investments and cash of the group mainly include cash, trade and other receivables and loans.

Financial liabilities of the group comprise financial debt (“loans”) and other financial liabilities, trade and other payables.

Financial assets and liabilities are presented in the statement of financial position as current if they mature within one year and non-current if they mature after one year.

Financial debt and receivables

Financial debt and financial receivables (trade and other receivables) are initially recognised at their fair value, plus transaction costs (if any), at the transaction date.

After their initial recognition, these financial assets are measured at cost, less any impairment loss (see below).

Impairment of financial assets

At the year-end and at each interim reporting date, the group assesses whether there is any objective evidence that an asset could have been impaired. If so, the group estimates the asset’s recoverable amount and records any necessary impairment as appropriate for the financial asset concerned. If there is objective evidence that an impairment loss on loans and receivables has been incurred, the impairment is measured as the difference between the asset’s carrying amount and the discounted value of expected future cash flows. The impairment is recognised in the income statement. If the impairment loss decreases in a subsequent period, the amount of the decrease is reversed and transferred to the income statement.

For trade receivables, impairment is recognised based on the probability of recovery assessed according to the type of receivable individually or by experience-based statistical methods.

Financial liabilities

Initially, financial liabilities (including loans and other financial liabilities, trade and other payables) are measured at fair value. Other financial liabilities are subsequently measured at cost (nominal value). Transaction costs are capitalized as “Formation expenses” and amortized over the duration of the related loan.

Financial instruments

The results of financial instruments (interest rate swaps, interest rate caps, interest rate floors, ...) used to hedge a borrowing or investment with a variable return are recognized in the same period as the interest settlement of the relevant hedged borrowing or investment. The fair value of these financial instruments at balance sheet date is disclosed off balance sheet.

2.11. Shareholder’s equity

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the group are recognised at the proceeds received.

Where the group purchases the Company’s equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is recognised as assets until the shares are cancelled, reissued or disposed of.

2.12. Income tax

The tax currently payable is based on taxable profit for the year, which differs from profit as reported in the statement of profit and loss because of temporary or permanent tax differences (items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible). Income tax for the current and prior periods is recognised as a liability to the extent that it has not yet been settled, and as an asset to the extent that the amounts already paid, exceed the amount due. The group’s current tax is calculated using tax rates that have been enacted or substantively

enacted by the end of the reporting period.

Deferred taxes are recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences and tax losses carried-forward to the extent that it is probable that taxable profits will be available against which those deductible temporary differences and tax losses carried-forward can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates/laws that have been enacted or substantively enacted by the end of the reporting period. The measurement reflects

the group's expectations, at the end of the reporting period, as to the manner in which the carrying amount of its assets and liabilities will be recovered or settled.

Although deferred tax assets and liabilities are separately recognised and measured, they are offset in the statement of financial position subject to criteria. An entity will normally have a legally enforceable right to set off a current tax asset against a current tax liability when they relate to income taxes levied by the same taxation authority and the taxation authority permits the entity to make or receive a single net payment.

2.13. Share-based payments

A share-based payment is a transaction in which the Group receives goods or services either as consideration for its equity instruments or by incurring liabilities for amounts based on the price of the group's shares or other equity instruments of the group. The accounting for share-based payment transactions depends on how the transaction will be settled, that is, by the issuance of equity, cash, or both equity or cash.

For transactions settled with shares, the accoun-

ting also depends on whether existing shares are used or new shares are issued to settle the transaction. For equity-settled share-based payments by the issuance of new shares, no expense is recognized. When the transaction is settled using existing shares, a cost is recognized on a pro-rata basis for the difference between the exercise price at grant date and the estimated fair value at the exercise date.

For cash-settled share-based payments, a provision is build up through the recognition of an expense at each period-end, for the difference between the exercise price and the fair value at that period-end.

2.14. Provisions

A provision is recognised when the group has a present obligation (legal or constructive), at the end of the reporting period, as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligations. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period.

A restructuring provision is recognised when the group has developed a detailed formal plan for the restructuring which has been approved by the board of directors. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

2.15. Employee benefits

The group grants its employees post-employment benefits (pension plans, retirement indemnities, etc.) and other long-term benefits (e.g. long-service awards).

For post-employment benefits, a distinction is made between defined benefit plans and defined contribution plans.

Post-employment benefits - Defined benefit plans

The obligations under defined-benefit plans are calculated by the projected unit credit method, which determines the present value of entitlements earned by employees at year-end under all types of plan, taking into consideration estimated future salary increases.

Such post-employment benefit obligations are measured using the following methods and main assumptions:

- retirement age, determined on the basis of the applicable rules for each plan, and the requirements to qualify for a full pension;
- career-end salary levels, with reference to employee seniority, projected salary levels at the time of retirement based on the expected effects of career advancement, and estimated trends in pension levels;
- forecast numbers of pensioners, determined based on employee turnover rates and applicable mortality tables;
- a discount rate that depends on the duration of the obligations, determined at the year-end date by reference to the market yield on high-quality corporate bonds or the rate on government bonds whose duration is coherent with the Group's commitments to employees.

The amount of the provision corresponds to the value of obligations less the fair value of the plan assets that cover those obligations.

The net expense recognised during the year for employee benefit obligations includes:

- in the income statement:
 - the current service cost, corresponding to additional benefit entitlements earned during the year;
 - the net interest on the net defined benefit liability or asset, determined using the discount rate at the beginning of the period*;
 - the past service cost, including the income or expense related to amendments or settlements of benefit plans or introduction of new plans;
 - the remeasurement gains and losses relating to long-term benefits;
 - the remeasurement gains and losses relating to post-employment benefits;
 - the effect of the limitation to the asset ceiling if any.

* The net interest on the net defined benefit liability or asset is determined by multiplying the net defined benefit liability or asset by the discount rate, both as determined at the start of the annual reporting period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contribution and benefit payments. The net interest on the net defined benefit liability or asset can be viewed as comprising interest income on plan assets, interest cost on the defined benefit obligation and interest on the effect of the asset ceiling. Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time.

Termination benefits

A liability for a termination benefit is recognised at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognises any related restructuring costs.

Post-employment benefits -

Defined contribution plans

With respect to defined contribution plans, the contributions payable are recognised when employees have rendered the related services.

According to legal requirements applicable in Belgium, defined contribution pension plans are subject to minimum guaranteed rates of return. As a result of the minimum guaranteed return, these plans qualify as defined benefit plans and are accounted for accordingly.

A liability for a termination benefit is recognised at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognises any related restructuring costs.

2.16. Revenue Recognition

Revenue represents the amounts excluding value added tax from the sale of services to customers and comprise consulting services, human resource and payroll services and provision of software licenses.

Revenue from contracts with multiple deliverables are recognised for each deliverable when:

- Services have been rendered, delivery has occurred, and the fee is fixed or determinable;
- For the implementation element, the revenue is recognised based on the percentage of completion as the outcome can be estimated reliably and the stage of completion can be determined with reference to costs incurred up to reporting period date.

3. Group Structure

3.1. Business Combinations

Overview of completed acquisitions

(1) GlobePayroll SAS

As per 3 July 2019, the group increased its stake in GlobePayroll from 40.00% to 52.09% by means of its participation in a capital increase.

As of that date, the consolidated net assets and results of GlobePayroll SAS are fully consolidated by SD Worx NV.

(2) Unbox NV

As per 24 September 2019, the group acquired all of the remaining 75% of the shares from its joint venture partners USG Belgium, Merkthuis and BNP Paribas Fortis.

As of that date, the consolidated net assets and results of Unbox NV are fully consolidated by SD Worx NV.

Overview of acquisitions completed after year-end

(1) PointLogic HR BV

As per 7 February 2020, the group acquired all of the shares of the PointLogic HR, a major supplier of innovative software for reward and management solutions and associated consulting services in the Netherlands and Belgium.

(2) Adessa Group

As per 8 April 2020, the group acquired all of the shares of the Adessa Group. The acquisition will strengthen the existing SAP and SuccessFactors teams at SD Worx. Adessa will become the brand name within SD Worx for the SAP HCM, SuccessFactors and HR technology consulting business. Founded in Belgium in 2005, the Adessa Group has 70 employees across five offices in Belgium, Germany, Spain and Switzerland. This acquisition will give SD Worx a foothold in Spain, in addition to its existing presence in ten countries.

**Overview of other changes
in the consolidation scope**

(1) Acquisition of non-controlling interests in SD Worx Staffing & Career Solutions - Holding NV

As per 1 February 2019, SD Worx NV acquired all of the 10,01% non-controlling interests in SD Worx Staffing & Career Solutions NV.

(2) Merger of SD Worx Staffing Solutions NV with Flexpoint BVBA, Trace SA and Trace Construct SA

As per 1 January 2019, SD Worx Staffing Solutions NV (the former Vio Interim NV) absorbed its staffing subsidiaries Flexpoint BVBA, Trace SA and Trace Construct SA by merger, creating one large staffing enterprise in Belgium.

3.2 Overview of Group Structure

The Group's subsidiaries, joint ventures, associates and participations are listed below. The table indicates the % hold by the Group of ownership as well as dividend interests.

# Name	Country	Shareholder-ship per 31/12/2019	Change compared to 31/12/2018	Consolidation method
1 SD Worx NV	Belgium	100%	0	Full
2 CoStation NV	Belgium	12.50%	0	Amortised cost
3 SD Worx People Solutions NV	Belgium	100%	0	Full
4 SD Worx Staffing & Career Solutions NV	Belgium	100%	10.06%	Full
5 GlobePayroll	France	52.09%	12.09%	Full
6 SD Worx SA	Luxemburg	100%	0	Full
7 SD Worx Nederland BV	The Netherlands	100%	0	Full
8 SD Worx France SAS	France	100%	0	Full
9 SD Worx GmbH	Germany	100%	0	Full
10 SD Worx Belgium NV	Belgium	100%	0	Full
11 Aspex NV	Belgium	100%	0	Full
12 LWB NV	Belgium	100%	0	Full
13 Uw Payroll BVBA	Belgium	19.83%	0	Equity method
14 SAK NV	Belgium	100%	0	Full
15 Sodeco NV	Belgium	100%	0	Full
16 Assusoft NV	Belgium	14.35%	0	Equity method
17 Unbox NV	Belgium	100%	75.00%	Full
18 SD Worx Switzerland AG	Switzerland	100%	0	Full
19 SD Worx Austria GmbH	Austria	100%	0	Full
20 SD Worx (Mauritius) Ltd.	Mauritius	100%	0	Full

# Name	Country	Shareholder-ship per 31/12/2019	Change compared to 31/12/2018	Consolidation method
21 SD Worx UK Ltd.	United Kingdom	100%	0	Full
22 SD Worx Ireland Ltd.	Ireland	100%	0	Full
23 Protime NV	Belgium	100%	0	Full
24 Protime BV	The Netherlands	100%	0	Full
25 Protime SAS	France	100%	0	Full
26 Protime WFM Ltd.	United Kingdom	100%	0	Full
27 Protime WFM GmbH	Germany	100%	0	Full
28 Protime Luxembourg SARL	Luxemburg	100%	0	Full
29 SD Worx Staffing Solutions NV	Belgium	100%	0	Full
30 2BeFreelance NV	Belgium	100%	25.00%	Full
31 SD Worx Career Solutions NV	Belgium	100%	0	Full
32 SD Worx Staffing & Career Solutions - Nederland BV	The Netherlands	100%	0	Full
33 Easymatch BVBA	Belgium	100%	0	Full
34 Student & Go NV	Belgium	100%	0	Full
35 Intertime BVBA	Belgium	100%	0	Full
36 Trento Engineering BV	The Netherlands	100%	0	Full
37 Equipe BV	The Netherlands	72%	0	Full
38 SD Worx Staffing Solutions BV	The Netherlands	100%	0	Full
39 Easymatch Payrolling BV	The Netherlands	100%	0	Full
40 ReDirect BV	The Netherlands	100%	20.00%	Full

4. Intangible assets

Amounts in € 000

	Formation expenses	Internally generated software
At 1 January 2019		
Cost	1,315	43,364
Accumulated amortization and impairment	-658	-31,613
NET BOOK AMOUNT at 31 December 2018	657	11,751
MOVEMENTS 2019	1,278	8,738
Additions	1,661	12,162
Additions through business combinations - gross book value		2,319
Additions through business combinations - accumulated depreciations		-394
Disposals - reversal of gross book value	-781	-43
Disposals - reversal of accumulated amortisation/impairment	781	43
Transfers - acquisition value		-275
Transfers - accumulated depreciations		
Currency translation differences - gross book value		1,537
Currency translation differences - accumulated depreciations		-1,341
Amortization/Impairment	-383	-5,269
At 31 December 2019	1,935	20,489
Accumulated amortization and impairment	2,196	59,064
Non-controlling interests on acquisitions of subsidiaries	-261	-38,575
NET BOOK AMOUNT	1,935	20,489

	Externally acquired software	Goodwill	Intangible assets under construction	Total
	46,334	11,092		102,105
	-40,030	-10,373		-82,674
	6,304	719	0	19,431
	3,276	-719	4,569	17,143
	3,973		4,569	22,365
	2,417			4,735
	-916			-1,310
	-9,357			-10,180
	9,328			10,152
	298			23
	85			85
	589			2,126
	-585			-1,926
	-2,556	-719		-8,927
	9,580	0	4,569	36,574
	44,253	11,092	4,569	121,175
	-34,673	-11,092	0	-84,601
	9,580	0	4,569	36,574

5. Goodwill

Goodwill acquired through business combinations is allocated by group management to the following 2 cash-generating units for goodwill impairment purposes:

- a) People Solutions, which provides services in HR & Payroll
- b) Staffing & Career Solutions, which was created as a result of the Vio and Flexpoint acquisitions and provides services in the areas of flexible and temporary employment

SD Worx acquires businesses to create long term synergies, advantages of scale or other competitive advantages, which are, amongst others:

- The possibility to offer both fixed as permanent employment to customers, which means a broadening of the SD Worx service offering;
- the integration of backoffice functions (HR, finance, marketing, legal, internal audit, operational management and IT);
- centralizing procurement functions to benefit from a stronger negotiation position and higher volume discounts;
- The possibility to offer services in multiple countries, which means that SD Worx can offer its customers an international service package;
- The possibility to offer services in multiple regions within a country, which means SD Worx can service its customers in different regions and provinces;
- Centralizing IT services and IT platforms across multiple countries;
- The integration of overlapping branches to decrease rent and other operating expenses;
- Attracting and acquiring qualified personnel, management and directors.

In principle, these synergies and advantages of scale have an indefinite useful life.

Additionally, consolidation goodwill expresses the value of:

- Acquired customer relations and service contracts: of which the useful life in the payroll & HR sector (SD Worx group) is on average longer than 10 years and of which the useful life in the staffing sector (SD Worx Staffing & Career Solutions) amounts to an average between 4 and 7 years, depending on the size of the customer.
- Intellectual property rights on brand names (e.g. Protime or Easymatch) and software, such as payroll engines, planning & workforce management systems, core HR platforms and websites/platforms that support the recruitment of temporary workforces. The useful life of these intellectual property rights is between 3 and 5 years.

Positive consolidation differences are amortized in their entirety over a period of 10 years, as from the acquisition date.

Carrying amount of goodwill allocated to each of the cash-generating units

Movements in goodwill as well as the allocation of goodwill to the different cash-generating units at year-end is shown in the following table:

Amounts in € 000

	People Solutions Total	People Solutions Fully consolidated entities
At 1 January 2019		
Cost	207,443	204,755
Accumulated amortization and impairment	-70,901	-69,685
NET BOOK AMOUNT at 31 December 2019	136,542	135,070
Movements in 2019		
	-13,206	-12,308
Additions	3,846	3,747
Disposals - reversal of gross book value	0	
Disposals - reversal of accumulated amortisation/impairment	0	
Transfers - acquisition value	0	1,999
Transfers - accumulated depreciations	0	-1,078
Amortization/Impairment	-19,045	-18,969
CTA	1,993	1,993
At 31 December 2019	123,336	122,763
Cost	214,011	213,224
Accumulated amortization and impairment	-90,675	-90,461
NET BOOK AMOUNT	123,336	122,763

People Solutions Entities accounted for using the equity method	Staffing & Career Solutions	Staffing & Career Solutions Fully consolidated entities	Staffing & Career Solutions Entities accounted for using the equity method	Total
2,688	144,824	144,824	0	352,267
-1,216	-18,564	-18,564	0	-89,465
1,472	126,260	126,260	0	262,802
-898	-27,373	-27,373	0	-40,579
99	196	196	0	4,042
0	0	0	0	0
0	0	0	0	0
-1,999	0	0	0	0
1,078	0	0	0	0
-76	-27,569	-27,569	0	-46,614
0	0	0	0	1,993
573	98,887	98,887	0	222,223
787	145,020	145,020	0	359,031
-214	-46,133	-46,133	0	-136,808
573	98,887	98,887	0	222,223

“The consolidation goodwill per 1 January 2018 of People Solutions mainly relates to the acquisitions of SD Worx Germany (FidelisHR), SD Worx UK (Ceridian UK) in 2016 and the consolidation goodwill realized upon the legal restructuring of the SD Worx group, retroactively per 1 January 2017. As a consequence of the legal restructuring, Private Stichting SD Patrimonium contributed additional assets into the SD Worx group, including certain branches of activities, which Private Stichting SD Patrimonium had itself acquired from SD Worx VZW. To a lesser extent, the consolidation goodwill per 1 January 2017 relates to the acquisitions of Protime (in 2010 and 2016) and SD Worx the Netherlands (in 2015 and 2016).

In 2018, the additional consolidation goodwill is a result of the acquisition of the Vio group per February 2018 and the Flexpoint group in September 2018 by SD Worx Staffing & Career Solutions. The consolidation goodwill on entities accounted for using the equity method per 1 January 2018 are also a consequence of the legal restructuring described above. The additional consolidation goodwill in 2018 is a result of the minority interest acquired in the French startup GlobePayroll.”

In 2019, the additional consolidation goodwill is mainly the result of the acquisition of the remaining shares of Unbox per September 2019 and the majority of the shares of GlobePayroll in July 2019. These entities are consolidated following the full consolidation principles as from then (the P&L of the pre-acquisition period is consolidated using the equity method).

Impairment losses of tangible and intangible asset

Discount rate

“The discount rate is estimated based on an extensive benchmarking with peers, so as to reflect the return investors would require if they were to choose an investment in the underlying assets. The weighted average cost of capital (WACC) used to discount future cash flows was set at:

- 9.53% for SD Worx People Solutions (excluding growth & cost initiatives which are discounted at 30% and 20% respectively)
- 10.55 % for SD Worx Staffing & Career Solutions (excluding growth initiatives that are discounted at 30%)”

Long term growth rate

In 2019, the long term growth rate was set at 2.0% (in line with 2018)

The growth rates are consistent with the long-term average market growth rates in which SD Worx operates.

Impairment losses

In 2018, no impairments were recorded on fully consolidated assets, as the impairment tests showed that the estimated recoverable amount of the consolidated assets were higher or equal to their carrying amounts.

In 2019, impairments were recorded for SD Worx Staffing & Career Solutions for an amount of kEUR 12,567. This impairment amount is reflective of the difficult market conditions observed in FY19 and FY20 and our competitive positioning.

The headroom on the impairments tests is sensitive to changes in the discount rate and long term growth rate. In the overview below, you will find a sensitivity analysis with respect to both parameters.

Assumptions	SD Worx People Solutions (*)		SD Worx Staffing & Career Solutions (*)	
Discount rate	9.5%		10.6%	
Long term growth rate	2.0%		2.0%	
Amounts in € 000 000	Impact on operating value	New headroom (**)	Impact on operating value	New headroom (**)
Sensitivity analysis: discount rate -0.5%	23.6	618.0	6.5	-6.0
Sensitivity analysis: discount rate +0.5%	-22.1	572.4	-5.8	-18.4
Sensitivity analysis: long term growth rate -1.0%	-34.3	560.2	-7.2	-19.8
Sensitivity analysis: long term growth rate +1.0%	39.2	633.6	9.1	-3.5

* Excluding Growth or Cost initiatives

** These headroom amounts are calculated before goodwill impairment (i.e. before mEUR 12.6 impairment)

6. Tangible assets

Amounts in € 000

	Land & Buildings	Installation, machinery & equipment
At 1 January 2019		
Cost	101,983	7,465
Accumulated amortization and impairment	-56,103	-6,755
NET BOOK AMOUNT at 31 December 2019	45,880	710
Movements in 2019		
	-5,193	390
Additions	413	716
Additions through business combinations - gross book value		
Additions through business combinations - accumulated depreciations		
Disposals - reversal of gross book value	-5,855	-4,199
Disposals - reversal of accumulated amortisation/impairment	5,855	4,195
Transfers - acquisition value		-238
Transfers - accumulated depreciations		205
Currency translation differences - gross book value		72
Currency translation differences - accumulated depreciations		-70
Amortization/Impairment	-5,605	-290
At 31 December 2019	40,687	1,100
Cost	96,541	3,815
Accumulated amortization and impairment	-55,854	-2,716
NET BOOK AMOUNT	40,687	1,100

Furniture, hardware & vehicles	Leasing and similar rights	Leasehold improvements & other tangible assets	PP&E under construction and advance payments	Total
35,747	908	16,521	23	162,647
-27,081	-757	-8,066	0	-98,762
8,666	151	8,455	23	63,885
1,380	-38	2	223	-3,236
4,406		1,140	246	6,921
80				80
-21				-21
-11,965		-2,046		-24,065
11,941		2,018		24,009
457		-198	-24	-3
-397		192		-1
209		155		436
-192		-104		-367
-3,139	-38	-1,154		-10,227
10,046	113	8,457	246	60,649
28,935	908	15,572	246	146,017
-18,889	-795	-7,115	0	-85,368
10,046	113	8,457	246	60,649

7. Statement of financial fixed assets

Amounts in € 000

Consolidated statement of changes in financial fixed assets		
	Companies accounted for using the equity method - participations	Amounts receivable on joint ventures and associates
NET BOOK AMOUNT at 31 December 2017	612	
Additions	311	1,600
Acquisitions		
Sales and disposals	-468	
Transfers from one heading to another		
Translation differences	-752	
Share in the result for the financial period		
Elimination of dividends regarding those participations	-36	
Other movement in the capital and reserves		
Impairment losses		
NET BOOK AMOUNT at 31 December 2018	-333	1,600
Additions		
Acquisitions		
Sales and disposals	1,058	-1,600
Transfers from one heading to another		
Translation differences	-447	
Share in the result for the financial period		
Elimination of dividends regarding those participations		
Other movement in the capital and reserves		
NET BOOK AMOUNT at 31 December 2019	278	

Cash guarantees and participating interests in other enterprises	Total
	612
937	2,848
	-468
	-752
	-36
937	2,204
304	304
	-542
	-447
1,241	1,518

8. Financial assets, liabilities and instruments by category

Below, you will find the table comparing the BE GAAP book value with the fair value of the financial assets, liabilities and instruments per balance sheet date.

Amounts in € 000

	2019		2018	
	Book value	Fair value	Book value	Fair value
Financial fixed assets				
Companies accounted for using the equity method				
Amounts receivable	0	0	1,600	1,600
Other enterprises				
Participating interests and shares	12	12	12	12
Amounts receivable	1,100	1,100	925	925
Amounts receivable after more than one year				
Trade debtors	1,727	1,727	200	200
Other amounts receivable	11,135	11,135	9,790	9,790
Interest rate cap	232	37	273	250
Amounts receivable within one year				
Trade debtors and other amounts receivable	159,732	159,732	144,443	144,443
Current investments and cash at bank and in hand				
Current investments	118,897	128,606	59,950	60,798
Own cash at the bank and in hand	56,016	56,016	83,863	83,863
Customer funds	1,105	1,105	6,106	6,106
TOTAL FINANCIAL ASSETS AND FINANCIAL INSTRUMENTS	349,956	359,470	307,162	307,986

Amounts in € 000

	2019		2018	
	Book value	Fair value	Book value	Fair value
Amounts payable after more than one year				
Subordinated bonds	80,000	80,000	80,000	80,000
Credit institutions	12,873	12,873	48,437	48,437
Interest Rate Swap - Vio acquisition financing	0	59	0	39
Amounts payable within one year				
Subordinated loans	0	0	2,296	2,296
Credit institutions	6,232	6,232	7,995	7,995
Factoring	0	0	2,971	2,971
Trade debts and other amounts payable within one year	131,393	131,393	124,321	124,321
Customer funds payables	1,105	1,105	6,106	6,106
TOTAL FINANCIAL LIABILITIES AND FINANCIAL INSTRUMENTS	757,577	776,859	729,207	730,918

Financial derivatives not measured at fair value

The following financial derivatives have not been measured at fair value:

Amounts in € 000

Category derivative financial instrument	Hedged risk	Speculation/hedging	Nominal amount hedged	Book value per Balance Sheet date	Fair value per Balance Sheet date
Per December 31st, 2018					
Interest rate swap - Vio acquisition financing	Interest risk	Hedging	16,270	0	-39
Interest rate cap	Interest risk	Hedging	17,750	273	250
Total			34,020	273	211
Per December 31st, 2019					
Interest rate swap - Vio acquisition financing	Interest risk	Hedging	6,655	0	-59
Interest rate cap	Interest risk	Hedging	17,750	282	37
Total			24,405	282	-22

9. Long term employee benefit obligations and assets

The table below outlines the outstanding long term employee benefit obligations and assets that were reported for on the respective balance sheet dates:

Amounts in € 000

Consolidated statement of long term employee benefit obligations		
	31-Dec-19	31-Dec-18
Net defined benefit liability of pension obligations	43,444	34,189
Early retirement pension provisions		0
Jubilee premiums and other long-term employee benefits	3,739	2,842
TOTAL AMOUNT OF EMPLOYEE BENEFIT OBLIGATION	47,184	37,031
Net defined benefit asset of pension obligations	11,117	9,790
Other employee benefit assets	0	0
TOTAL AMOUNT OF EMPLOYEE BENEFIT ASSET	11,117	9,790

Post-employment employee benefits

Pension plans

The group has defined benefit pension plans in Belgium, which are funded through group insurance plans. As at 31 December 2019, a provision was set up for the underprovisioning of the guaranteed returns.

The group also has defined contribution pension plans in Belgium, financed through the use of group insurance plans. These plans are subject to a minimum return guarantee by the employer as specified by the law of 28 April 2003, amended by the law of 18 December 2015. As at 31 December

2019, the applicable minimum return guarantee did not result in a material deficit of the accumulated obligations in comparison to the accumulated reserves for these plans, based on an analysis of the discrepancy between the legal minimum return and the actual guaranteed return by the insurers.

In Germany and the UK, the group has also type defined benefit pension plans, for which the necessary provisions (under IAS 19) are recognised in the balance sheet as being the present value of the defined benefit obligation minus the fair value of the plan assets.

For additional note with respect to post employment benefits accounted for using the “projected unit credit”- method, see below:

Overview pension obligations accounted for using the “projected unit credit”-method

Amounts in € 000

	Plan with net defined asset	Plan with net defined liability
Defined benefit obligation at end of year	53,018	167,324
Fair value of plan assets at end of year	64,135	123,880
Funded status	(11,117)	43,444
Net Defined Benefit Liability (Asset) at end of prior year	(9,791)	34,189
Service cost	(685)	6,087
Interest expense	1,393	2,664
Interest income	(1,683)	(2,075)
Remeasurements due to change in financial assumptions	7,231	9,576
Experience adjustments	(7,076)	(1,585)
- Experience adjustments in the DBO reconciliation	(1,427)	(108)
- Experience adjustments in the assets' reconciliation	(5,649)	(1,477)
Total employers' contributions	0	(5,475)
Other (incl. FX)	(506)	105
Net Defined Benefit Liability (Asset) at end of year	(11,117)	43,444

Overview main IAS 19 assumptions	Belgium	Germany	UK
- Discount rate	1.00%	1.05%	2.00%
- Salary increase (including inflation)	3.30%	3.00%	3.20%

* The DC plans in Belgium are not included in the table above, since no material underfunding was noted.

10. Taxes

Deferred taxes

The table below outlines the outstanding tax positions as per balance sheet date:

Consolidated statement of tax positions		
Amounts in € 000	31/12/2019	31/12/2018
Deferred tax liabilities on temporary balance sheet differences	12,159	6,950
Deferred tax liabilities on tax credits	0	0
Deferred tax liabilities on tax losses carried forward	3,840	3,820
TOTAL AMOUNT OF DEFERRED TAX ASSETS	15,999	10,770
Deferred tax liability on temporary balance sheet differences	841	473
Other deferred tax liabilities	0	0
TOTAL AMOUNT OF DEFERRED TAX LIABILITIES	841	473

Income tax expenses

The major components of income tax expense for the years ended are:

Income tax expenses		
Amounts in € 000	31/12/2019	31/12/2018
Current tax:		
Current income tax on profits of the year	13,702	13,404
Adjustments in respect of prior years	-108	-1,599
TOTAL CURRENT TAX	13,594	11,805
Deferred tax:		
Decrease/(increase) in deferred tax liabilities	-5,229	226
(Decrease)/Increase in deferred tax liabilities	368	
TOTAL DEFERRED INCOME TAX	-4,861	226
TOTAL INCOME TAX EXPENSES	8,733	12,031

Effective tax rate reconciliation

Please find below the effective tax rate reconciliation, reconciling the effective tax rate with the domestic rate in each individual jurisdiction of the consolidated companies:

	31/12/2019		31/12/2018	
Amounts in €million				
Consolidated net result		-33.2		-9.1
+/- result associated companies		0.4		0.7
+ Amortisation conso goodwill		46.6		29.1
+ Taxes		8.7		12.0
PROFIT BEFORE TAX (EXCL. CONSO GW AMORT.)		22.5		32.8
	In € Mln	Rate (%)	In € Mln	Rate (%)
Taxes on earnings at Belgian corporate income tax rate	6.6	29.6%	9.7	29.6%
Difference with foreign tax rates	-0.2	-0.9%	0.0	0.0%
WEIGHTED AVERAGE APPLICABLE TAX RATE	6.4	29.0%	9.7	30%
Adjustments previous years	-0.3	-1.0%	-1.6	
Tax non-deductible items	2.6	11.0%	2.8	9.0%
Tax relief	-3.9	-17%	-1.7	
Tax losses not recognised as DTA	8.5	38.0%	2.1	6.0%
Usage of DTA	1.3	6.0%	0.2	
Adjustments to DTA	-6.1	-27%	0.0	
Other taxes	0.4	2%	0.5	
EFFECTIVE TAX CHARGE	8.7	38.0%	12.0	45.0%

The effective tax rate of 38% compared to a weighted average statutory rate of 29% is explained by the fact that some expenses are not tax deductible (mostly disallowed expenses in Belgium) and some losses could not be recognized as DTA. This could only be partially compensated by the set-up of some DTA's for temporary differences and the tax relief as a result of the tax rulings in Belgium for the use of the deduction for innovative income.

11. Provisions for other liabilities and charges

The following table summarizes the movements of the provisions for liabilities and charges:

Amounts in € 000

	Provisions for other liabilities and charges	
	Repair & maintenance	Litigations & disputes
BALANCE PER JANUARY 1ST, 2018	1,398	1,304
Additional provision of the year	0	831
Amounts used during the year	-527	-475
Reversal provision during the year		-592
Acquisition/(disposal) of subsidiaries	0	
BALANCE PER DECEMBER 31ST, 2018	870	1,068
Additional provision of the year	0	803
Amounts used during the year	-281	-200
Reversal provision during the year		-258
Acquisition/(disposal) of subsidiaries	0	
BALANCE PER DECEMBER 31ST, 2019	589	1,413

Restructuring & reorganization	Other	Deferred tax liabilities	Total
0	1,457	171	4,330
6,747	467	309	8,354
	-984	-7	-1,994
			-592
	1,859		1,859
6,747	2,799	473	11,957
7,536	2,403	684	7,418
-5,398	-140	-7	-2,019
-918		-309	-1,484
			0
7,967	5,062	841	15,872

12. Financial payables and borrowings

Overview Borrowings & Financing Facilities of the group

Amounts in € 000	01/01/2018	31/12/2018	31/12/2019
Financial Payables > 1 year			
Bank borrowings acquisition FidelisHR/CeridianUK	17,466	0	0
Bank borrowings acquisition Vio Group	0	31,060	0
Bank borrowing SD Worx Senior Facilities Agreement	0	17,377	12,855
Subordinated bond	0	0	80,000
Other loans	60	40	18
Total Financial Payables > 1 year	17,526	48,437	92,873
Financial Payables < 1 year			
<i>Short term portion of long term loans</i>			
ST portion borrowings FidelisHR/CeridianUK	7,132	0	0
ST portion borrowings acquisition Vio Group	0	2,960	0
ST portion borrowings SD Worx Senior Facilities Agreement	0	4,975	5,000
Subordinated shareholder loan minority shareholders	0	2,296	0
<i>Other financial payables < 1 year</i>			
Bank overdraft facilities	3,912	0	0
Factoring and commercial financing lines	0	2,971	0
Bank borrowings Unbox	0	0	900
Other loans	0	60	332
Total Financial Payables < 1 year	11,044	13,262	6,232
TOTAL FINANCIAL PAYABLES AS PER BALANCE SHEET	28,570	61,699	99,105
Undrawn committed financing facilities			
Bank overdraft facilities	4,088	15,750	15,750
Bank Revolving Credit Facility SD Worx Senior Facilities Agreement	0	125,000	125,000
TOTAL UNDRAWN COMMITTED FINANCING FACILITIES	4,088	140,750	140,750

Initially, financial liabilities (including loans and other financial liabilities, trade and other payables) are measured at fair value. Other financial liabilities are subsequently measured at cost (nominal value). Transaction costs are capitalized as “Formation expenses” and amortized over the duration of the related loan.

Transferred receivables

The carrying amounts of the trade receivables include receivables which are subject to a factoring arrangement. Under this arrangement, the Group has transferred the relevant receivables to the factor in exchange for cash. The transferred receivables are therefore prevented from selling or pledging. However, the group has retained late payment and credit risk (recourse factoring). The group therefore continues to recognise the transferred assets in their entirety in its balance sheet. The amount repayable under the factoring agreement is presented as secured borrowing. The group remains measuring the transferred receivables at nominal value.

Overview transferred receivables			
Amounts in € 000	01/01/2018	31/12/2018	31/12/2019
Transferred receivables	0	2,971	0
Repayable debts that relate to transferred receivables	0	-2,971	0

The factoring arrangements of the group have stopped as per April 1st, 2019.

Financial Covenants and securities

1. The SD Worx NV Senior Facilities Agreement

The SD Worx NV Senior Facilities Agreement of 28th June 2018 consists of the following Facilities:

- A multicurrency amortizing term loan facility in an aggregate amount equal to €25mio
- A euro revolving loan facility in an aggregate amount equal to the Revolving Credit Facility of €125mio

The SD Worx NV Senior Facilities Agreement is an unsecured facility under negative pledge conditions.

The following subsidiaries act as guarantor:

- SD Worx NV
- SD Worx People Solutions NV
- SD Worx Belgium NV
- Prottime NV
- SD Worx Germany GmbH
- SD Worx UK Ltd
- SD Worx Staffing Solutions NV
- SD Worx Staffing Solutions BV

The Senior Facilities Agreement has the following financial covenants:

- Adjusted Leverage may not exceed 2.50:1
- Factoring Adjusted Leverage may not exceed 3.00:1

Leverage Spike: On not more than one occasion during the life of the Facilities, (i) the Adjusted Leverage may 2.50:1 but shall remain less or equal to 3.00:1 and (ii) the Factoring Adjusted Leverage may exceed 3.00:1 but shall remain less or equal to 3.50:1.

The financial covenants shall be tested on a bi-annual and a rolling last-12-months basis. As per 31st December 2019, there is no breach or no event of default with respect to the SD Worx NV Senior Facilities Agreement.

2. Bank Borrowings Vio acquisition financing

As per 19th August 2019, the Senior Facilities Agreement related to the Vio acquisition has been fully prepaid. All securities and guarantees related to the agreement have been released in full.

3. Subordinated Bond

As per 11th June 2019, the SD Worx NV successfully issued a public subordinated bond. The total of the proceeds amounted to €80mio. The bond is unsecured under a negative pledge covenant.

The subordinated bond has the following financial covenants:

- Adjusted Leverage may not exceed 4.00:1 and such breach is not remedied within 12 months.

In case the Adjusted Leverage per 31st December is higher than 3.25:1, the original interest rate shall

be increased by 0.75% per annum. The financial covenants shall be tested on a bi-annual and a rolling last-12-month basis. As per 31st December 2019, there is no breach or no event of default with respect to the SD Worx NV Subordinated Bond terms & conditions.

Calculation of Adjusted Leverage Financial Covenant

Amounts in € 000	2019	2018
NORMALIZED EBITDA (EXCL DIGITAL TRANSFORMATION INITIATIVES)	85,340	68,150
(a) including the operating profit before interest, tax, depreciation, amortisation and impairment charges (calculated on the same basis as EBITDA) of a member of the group (or attributable to a business or assets) acquired during the Relevant Period for that part of the Relevant Period prior to its becoming a member of the group or (as the case may be) prior to the acquisition of the business or assets; and	0	6,178
(b) excluding the operating profit before interest, tax, depreciation, amortisation and impairment charges (calculated on the same basis as EBITDA) attributable to any member of the group (or to any business or assets) disposed of during the Relevant Period for that part of the Relevant Period.	0	0
(c) deducting the amount of any profit (or adding back the amount of any loss) of any member of the group which is attributable to minority interests;	585	896
(d) deducting the amount of any profit of any Non-Group Entity to the extent that the amount of the profit included in the financial statements of the group exceeds the amount actually received in cash by members of the group through distributions by the Non-Group Entity;	0	0
ADJUSTED EBITDA	85,952	75,224
Current investments & Cash	-176,018	-143,813
Financial payables > 1 year	92,873	48,437
Financial payables < 1 year	6,232	13,262
Excluding Junior Liabilities	-80,000	0
NET FINANCIAL DEBT/(CASH)	-156,913	-82,114
ADJUSTED LEVERAGE	-1.83	-1.09

13. Turnover & Segments

Amounts in € 000	2019	2018	19/18	A19/B19
REVENUE AND GROSS MARGIN PER SEGMENT				
REVENUE				
SD Worx People Solutions	505,095	466,738	38,357	8.2%
SD Worx S&CS	264,104	127,664	136,440	106.9%
Intersegment elimination	-1,628	0	-1,628	
CONS Revenue	767,571	594,402	173,169	29.1%
GROSS MARGIN				
SD Worx People Solutions	489,497	454,895	34,601	7.6%
SD Worx S&CS	47,345	25,647	21,698	84.6%
Intersegment elimination	0	0	0	
CONS Gross Margin	536,842	480,542	56,300	11.7%
NORMALIZED EBITDA (excl. Digital Transformation initiatives)				
SD Worx People Solutions	77,450	63,861	13,589	21.3%
SD Worx S&CS	8,444	6,010	2,434	40.5%
SD Worx Holding	-555	-1,721	1,166	-67.7%
CONS nEBITDA	85,340	68,150	17,190	25.2%
REVENUE PER GEOGRAPHY				
REVENUE				
Belgium	491,591	402,487	89,104	22.1%
Germany	73,560	67,580	5,980	8.8%
The Netherlands	121,200	45,427	75,773	166.8%
United Kingdom	57,403	58,119	-716	-1.2%
Other countries	23,817	20,789	3,028	14.6%
CONS Revenue	767,571	594,402	173,169	29.1%

14. Staffing Cost

Wages, salaries, social security charges and pension charges are included in the gross margin for temp workers and candidates. For the own employees, these charges are included in staffing costs.

Amounts in € 000	2019	2018	19/18	A19/B19
STAFFING COST				
Wages and salaries	-220,069	-196,907	-23,162	11.8%
Social security	-45,374	-39,796	-5,578	14.0%
Social insurances and other employee benefits	-13,195	-12,436	-759	6.1%
Other staffing cost	-10,554	-10,465	-89	0.9%
Pensions and post-employment benefits	-347	-1,331	984	-73.9%
Total Staffing cost (included in Normalized EBITDA)	-289,540	-260,935	-28,605	11.0%
Staffing costs as part of digital transformation initiative	-5,490	-3,200	-2,290	71.6%
IAS19	347	1,331	-984	-73.9%
Total Staffing costs	-294,683	-262,804	-31,879	12.0%
AVERAGE NUMBER OF FTE'S IN FULLY CONSOLIDATED ENTITIES				
Average number of persons employed	2019	2018	19/18	A19/B19
Temp workers and candidates (*)	4,772	2,279	2,494	109.4%
Workers	0	0	0	
Employees	4,297	3,996	300	7.5%
Management personnel	36	39	-3	-7.7%
Other persons	0	0	0	
Total average FTE's employed	9,105	6,314	2,791	44.0%

(*) The costs of the Temp workers and candidates are not included in the staffing costs as they are included in the Cost of Sales.
 (**) Number of FTE's 2018 is the pro rata as from the acquisition of S&CS.

15. Non-recurring items and normalizations

“**Normalizations**” means the revenues and expenses of which, in case of a change of control, an acquirer has the choice or option (mid- or long-term) to not realise those revenues or incur those expenses. In other words, expenses or revenues which are not part of the recurring business operations of the SD Worx group.

The overview of normalizations is shown below:

	2019			
Amounts in € 000	Restructuring & Integration cost	Acquisition & transaction costs 3rd parties	Share-based compensation	Other non-operating income/expense
NORMALIZED EBITDA (EXCL. DIGITAL TRANSFORMATION INITIATIVES)	85,340			
Digital transformation Initiatives - One off investments ¹	-18,354			
- IAS 19R Employee Benefits - impact of changes in actuarial assumptions	-8,103			
NORMALIZED EBITDA	58,883			
Integration & restructuring cost Vio & Flexpoint Group	-2,007			
Restructuring provision	-6,618			
Transaction costs M&A tracks	-3,730			
Share-based compensation			-2,303	
Others	-110			-145
EBITDA	43,969			

“**Normalized EBITDA**” is determined as EBITDA before (a) restructuring & integration costs, (b) business and asset disposals, (c) acquisition & transaction costs related to third parties, (d) profit or loss from discontinued operations, (e) share-based compensation, (f) other non-operating income/expense below the line, and (g) digital transformation initiatives - one-off investments.

2018			
Restructuring & Integration cost	Acquisition & transaction costs 3rd parties	Share-based compensation	Other non-operating income/expense
			68,150
			-9,564
			751
			59,336
			-633
			-7,182
			-1,915
			-470
			-305
			40
			48,871

¹ The digital transformation initiatives are related to the strategic transformation plan developed in 2018 in cooperation with external strategic consulting firms. The project is focused around digitizing our operations and the implementation of agile development operations. The transformation plan is structured around several operational excellence initiatives which aim to reduce our cost-to-serve and growth initiatives, which aim to accelerate the digital growth of the company.

16. Stock-based compensation

For the years 2017, 2018 and 2019, SD Worx established a share purchase plan (SPP) and share allocation plan (SALP).

The share purchase plan (SPP) concerns the right to which certain employees, managers and directors of the group (“the Eligible Group”) were entitled to acquire a number of share certificates at a discount. The share certificates can be sold to HR Worx Holding after a vesting period of 3 years. The share allocation programme (SALP) is the promise to the Eligible Group to receive/acquire for free a number of share certificates after the vesting period of 3 years.

Accounting impact of non-committed stock-based compensation

Amounts in € 000	Grant date	Vesting date	Grant
SALP grant			
SALP 2017	01/08/2018	15/11/2020	1,473
SALP 2018	01/10/2018	30/09/2021	1,799
SALP 2019	01/07/2019	30/06/2022	3,184
TOTAL SALP COST			6,456
Employer Social Security cost			
Social security cost SALP 2017			400
Social security cost SALP 2018			465
Social security cost SALP 2019			837
TOTAL SALP SOCIAL SECURITY COST			1,702
TOTAL COST NON-COMMITTED STOCK BASED COMPENSATION			8,158

The certificates grant the beneficiaries the economic rights on the underlying shares of the Company, while the other rights attaching to the shares (including voting rights and preferential subscription rights) are exercised by HR Worx Holding NV.

The SALP/SPP incentive plans grants the certificate holders after the vesting period a put option to sell the certificates to HR Worx Holding NV. As a result, the incentive plans are considered as equity-settled at the level of the Company.

The SPP plans 2017, 2018 and 2019 relate to certificates on new shares, issued at the moment of a capital increase. Therefore no expense is recognized in the profit & loss statement.

For the SALP plans 2017, 2018 and 2019 the Company or its subsidiaries will bear the cost of the granting for free for the certificates after the vesting period. Therefore a provision is build up over the vesting period through the recognition of an expense at each period-end, for the difference between the exercise price and the fair value at that period-end.

	2018	2019	2020	2021	2022	Total
	221	689	563	0	0	1,473
	153	612	592	442	0	1,799
	0	532	1,064	1,061	526	3,184
	374	1,833	2,220	1,503	526	6,456
	73	175	153	0	0	400
	39	155	156	116	0	465
	0	140	280	279	138	837
	111	470	588	395	138	1,702
	485	2,303	2,808	1,898	665	8,158

The stock-based compensation for the eligible group is not committed, however the Company may decide to set up further SPP, SALP or other incentive schemes in the future for senior employees, managers and directors of the group.

17. Rights and commitments not reflected in the balance sheet

Amounts in € 000	2019	2018
Provided guarantees as security of debts and commitments of the enterprise		
Securities provided under the Vio Acquisition bank loan	0	57,000
Real estate mortgage Sodeco	446	446
Real estate mortgage LWB	815	1,128
TOTAL DEBT SECURITIES	1,261	58,574
Goods and values, not disclosed in the balance sheet, held by third parties in their own name but at risk to and for the benefit of the enterprises in the consolidation		
TOTAL NON-DISCLOSED GOODS AND VALUES	0	0
Total earn-out and call option commitments		
Maximum additional variable purchase price and earn-outs	0	150
Maximum earn out Innovate-IT	2,300	2,300
Total Call/Put Options on participations and business plans		
TOTAL EARN-OUT AND CALL OPTION COMMITMENTS	2,300	2,450
Total bank guarantees		
Total rental guarantees not disclosed in the balance sheet	198	198
Total performance guarantees provided to customers	1,983	1,598
TOTAL BANK GUARANTEES	2,180	1,795
Total non-cancellable operating lease commitments		
Total real estate lease commitments	40,604	45,536
Total other operating lease commitments	21,445	20,421
TOTAL NON-CANCELLABLE OPERATING LEASE COMMITMENTS	62,049	65,957
Capital commitments		
Contracted Property, Plant & Equipment expenditure not recognised as a liability		
Contracted intangible asset expenditure not recognised as a liability		
TOTAL CAPITAL COMMITMENTS	0	0

18. Audit & Director fees

Auditors and their related parties

	2019	2018
Amounts in € 000		
Auditor's fees according to a mandate at the group level led by the company publishing the information	317	215
Fees for exceptional services or special missions executed in the company and its branches by the auditor		
<i>Other attestation missions</i>	18	5
<i>Other missions external to the audit</i>	524	273
Fees to parties auditors are linked to according to the mandate at the group level led by the company publishing the information	375	355
Fees for exceptional services or special missions executed in the company and its branches by people they are linked to		
<i>Fees for tax consultancy</i>	30	2
<i>Fees for other missions external to the audit</i>	109	387
TOTAL AUDIT FEES	1,373	1,237

Director fees

	2019	2018
Amounts in € 000		
Total amount of remuneration granted to Directors in respect of their responsibilities in the SD Worx NV, its subsidiaries and its affiliated companies, including the amounts in respect of retirement pensions granted to former directors or managers	1,544	1,746
TOTAL DIRECTOR FEES	1,544	1,746

19. Non-adjusting events after the reporting period

BE GAAP (CBN-guidance 2018/08) defines an adjusting event as an event that provides evidence of conditions that existed at the reporting date. A non-adjusting event indicates conditions that arose after the reporting date. The situation on 31 December 2019 was that a limited number of cases of an unknown virus had been reported to the World Health Organisation. There was no explicit evidence of human-to-human transmission at that date. These are the conditions that existed on 31 December.

The subsequent spread of the virus and its identification as a new coronavirus does not provide additional evidence about the situation that existed on 31 December 2019, and it is therefore a non-adjusting event. Non-adjusting events do not result in adjustment to financial statements, but they do require disclosure if material.

Corona/COVID-19 pandemic

On February 26th 2020, we activated our Pandemic Continuity Plan. Separate Corona/COVID-19 response teams were established in SD Worx People Solutions, SD Worx Staffing and Career Solutions and SD Worx NV.

Our Corona/COVID-19 response teams participate in daily calls to plan, monitor, respond effectively as the situation develops and evolves.

With concerns over spreading the illness, we have implemented protective measures applying all initiatives taken by the relevant authorities, including:

- restrictions on the movement of people;
- cancellation of conferences and large meetings;
- work-from-home arrangements for personnel;
- closures of facilities, head offices, operating branches; and
- limits on non-essential travel.

We have a clear focus on protecting our people and our customer-facing services. To date, all our customer services have been up and running and customers receive the service they expect from us. We expect these trends to continue. Our service center in Mauritius is able to continue operations as usual. Our infrastructure has been designed to ensure that our business operations can quickly move to alternative sites or locations when required, while remaining GDPR compliant, so that we can continue to confidently meet our obligations and protect our customer data.

We believe our people solutions will also benefit clients as we help them face the unprecedented challenges of COVID-19 and its effects on their employees and their businesses. We collaborate with our clients and their employees in an even more digital way, making full use of smart technologies to

provide an excellent experience, wherever they are. We make full use of webinars, e-learning and FAQs to inform and help our clients handle the impacts of government measures.

We believe this can be an accelerator of digitisation in all industries, which will allow SD Worx to create a personalised experience throughout the employee life cycle and power the high performance of clients and their employees, even in the most difficult environments.

At this stage, it is impossible to assess the impact of the epidemic on consolidated revenue. The global fight against the novel coronavirus (COVID-19) has triggered an unprecedented impact on economic activity in some industries, including temporary staffing. In our most important markets (payroll related), we estimate a less severe impact. As it is impossible at this time to predict the length and depth of the effects, capital preservation is one of our most important objectives. Therefore, we have developed a plan to partly mitigate impacts on revenue by reducing costs and capital expenditure. We have included measures (such as utilization of committed credit lines, ...) to further secure the liquidity of the company. We expect to end 2020 with a healthy net cash position.

We continue to assess long-term strategic

opportunities. However, for larger projects, we are taking a very cautious approach due to current market conditions.

With significant liquidity headroom, there is no danger of breaching a debt covenant.

Current outlooks forecast that the coronavirus pandemic will result in a “major economic crisis that will burden our societies for years to come”. These economic conditions can trigger the recognition of an additional impairment loss (in 2020) for our SD Worx Staffing & Career Solutions businesses (temporary staffing business).

The duration and intensity of the impact of COVID-19 and resulting disruption of SD Worx Staffing & Career Solutions operations is uncertain. Given the dynamic nature of these circumstances, it is unknown how we may be affected if such an epidemic persists for an extended period. While not yet quantifiable, we believe this situation could have a material adverse impact on operating results in the short term and we continue to assess the financial impact in the mid to long term. At this stage of the pandemic, it is impossible to assess impacts on the carrying amount of the SD Worx Staffing & Career Solutions business.

20. Audit Report

SD Worx NV (previously SD Worx Holding NV)

Statutory auditor's report to the shareholders' meeting for the year ended

31 December 2019 - Consolidated financial statements

(The original text of this report is in Dutch)

Statutory auditor's report to the shareholders' meeting of SD Worx NV (previously SD Worx Holding NV) for the year ended 31 December 2019 - Consolidated financial statements

In the context of the statutory audit of the consolidated financial statements of SD Worx NV (previously SD Worx Holding NV) ("the company") and its subsidiaries (jointly "the group"), we hereby submit our statutory audit report. This report includes our report on the consolidated financial statements and the other legal and regulatory requirements. These parts should be considered as integral to the report.

We were appointed in our capacity as statutory auditor by the shareholders' meeting of 7 June 2019, in accordance with the proposal of the board of directors ("bestuursorgaan" / "organe d'administration") issued upon presentation of the works council. Our mandate will expire on the date of the shareholders' meeting deliberating on the financial statements for the year ending 31 December 2021. We have performed the statutory audit of the consolidated financial statements of SD Worx NV (previously SD Worx Holding NV) for 4 consecutive periods.

Report on the consolidated financial statements

Unqualified opinion

We have audited the consolidated financial statements of the group, which comprise the consolidated balance sheet as at 31 December 2019, the consolidated income statement, the consolidated statement of changes in equity and the consolidated statement of cash flow for the year then ended, as well as the summary of significant accounting policies and other explanatory notes. The consolidated balance

sheet shows total assets of 700 155 (000) EUR and the consolidated income statement shows a loss for the year then ended of 33 246 (000) EUR.

In our opinion, the consolidated financial statements give a true and fair view of the group's net equity and financial position as of 31 December 2019 and of its consolidated results for the year then ended, in accordance with the financial reporting framework applicable in Belgium.

Basis for the unqualified opinion

We conducted our audit in accordance with International Standards on Auditing (ISA), as applicable in Belgium. In addition, we have applied the International Standards on Auditing approved by the IAASB applicable to the current financial year, but not yet approved at national level. Our responsibilities under those standards are further described in the "Responsibilities of the statutory auditor for the audit of the consolidated financial statements" section of our report. We have complied with all ethical requirements relevant to the statutory audit of consolidated financial statements in Belgium, including those regarding independence.

We have obtained from the board of directors and the company's officials the explanations and information necessary for performing our audit.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the board of directors for the preparation of the consolidated financial statements

The board of directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the financial reporting framework applicable in Belgium and for such internal control as the board of directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the board of directors is responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters to be considered for going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the group or to cease operations, or has no other realistic alternative but to do so.

Responsibilities of the statutory auditor for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a statutory auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

During the performance of our audit, we comply with the legal, regulatory and normative framework as applicable to the audit of consolidated financial statements in Belgium. The scope of the audit does not comprise any assurance regarding the future viability of the company nor regarding the efficiency or effectiveness demonstrated by the board of directors in the way that the company's business has been conducted or will be conducted.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit

- evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from an error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control;
 - evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board of directors;
 - conclude on the appropriateness of the use of the going concern basis of accounting by the board of directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our statutory auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our statutory auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern;
 - evaluate the overall presentation, structure and content of the consolidated financial statements, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
 - obtain sufficient appropriate audit evidence regarding the financial information of the entities and business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, amongst other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Other legal and regulatory requirements

Responsibilities of the board of directors

The board of directors is responsible for the preparation and the content of the directors' report on the consolidated financial statements.

Responsibilities of the statutory auditor

As part of our mandate and in accordance with the Belgian standard complementary to the International Standards on Auditing (ISA) as applicable in Belgium, our responsibility is to verify, in all material respects, the director's report on the consolidated financial statements, as well as to report on this matter.

Aspects regarding the directors' report on the consolidated financial statements

In our opinion, after performing the specific procedures on the directors' report on the consolidated financial statements, this report is consistent with the consolidated financial statements for that same year and has been established in accordance with the requirements of article 3:32 of the Code of companies and associations.

In the context of our statutory audit of the consolidated financial statements we are also responsible to consider, in particular based on information that we became aware of during the audit, if the directors' report on the consolidated financial statements is free of material misstatement, either by information that is incorrectly stated or otherwise misleading. In the context of the procedures performed, we are not aware of such material misstatement.

Statements regarding independence

- Our audit firm and our network have not performed any prohibited services and our audit firm has remained independent from the group during the performance of our mandate.
- The fees for the additional non-audit services compatible with the statutory audit, as defined in article 3:65 of the Code of companies and associations, have been properly disclosed and disaggregated in the notes to the consolidated financial statements.

Zaventem, 29 April 2020

The statutory auditor

Deloitte Bedrijfsrevisoren/Réviseurs d'Entreprises CVBA/SCRL

Represented by

Maurice Vrolix

Bernard De Meulemeester

Statutory Financial Statements of SD Worx NV

The statutory annual financial statements of SD Worx NV are presented in summary format below. In accordance with the Belgian Companies Code, the annual financial statements of SD Worx NV, the management report, and the statutory auditor's report will be filed with the National Bank of Belgium.

These documents are also available free of charge on the internet, or upon request sent to:

SD Worx NV
Brouwersvliet 2
B - 2000 Antwerp

The statutory annual financial statements of SD Worx NV are prepared in accordance with Belgian generally accepted accounting principles ("BE GAAP").

The main activities of SD Worx NV are managed by a Management Committee and its areas of focus include:

- The group's financial investment and portfolio management;
- Financial control and consolidation;
- M&A and overall strategy of the group;
- Organisation of group control functions with a view to effectively managing risks within the group;
- Capital structure of the group;
- Holding, evaluating and managing the operational performance of the group;
- Coordination of the group's different business operations, and fostering cooperation and synergies between the business operations with an aim to maximally integrate business operations;
- Corporate housekeeping and governance of the group.

Statutory Balance sheet as at 31 December 2019

Amounts in € 000	31/12/2019	31/12/2018
ASSETS		
FIXED ASSETS	563,155	519,973
Formation expenses	1,895	432
Intangible fixed assets	0	0
Tangible fixed assets	1,027	1,043
Financial fixed assets	560,232	518,498
CURRENT ASSETS	155,776	102,115
Amounts receivable > 1 year	0	0
Amounts receivable < 1 year & stocks	17,576	24,106
Current investments & Cash	136,441	77,062
Deferred charges and accrued income	1,758	947
TOTAL ASSETS	718,931	622,089

Amounts in € 000

	31/12/2019	31/12/2018
LIABILITIES		
EQUITY	615,526	597,559
Capital	601,244	599,738
Share premium	1	1
Reserves	953	129
Accumulated profits (or Losses (-))	13,328	-2,309
Investment grants		0
PENSIONS, PROVISIONS AND DEFERRED TAXES	2,467	374
Provisions and deferred taxes	2,467	374
AMOUNTS PAYABLE	100,938	24,156
AMOUNTS PAYABLE > 1 YEAR	92,855	17,337
Financial payables > 1 year	92,855	17,337
Other payables > 1 year		0
AMOUNTS PAYABLE < 1 YEAR	8,083	6,818
Financial payables < 1 year	5,000	5,000
Other payables < 1 year	1,384	1,733
Accruals and deferred income	1,700	85
TOTAL EQUITY & LIABILITIES	718,931	622,089

Statutory income statement for the period ended 31 December 2019

Amounts in € 000	Note	FY2019	FY2018	YoY B/(W)	YoY%
REVENUES		397	807	-410	
- Cost of Sales		0	0	0	
GROSS MARGIN		397	807	-410	
- Services and other goods		-1,627	-1,330	-296	
- Staffing costs		-2,805	-1,079	-1,726	160%
- Amounts written off stocks, contracts in progress and trade debtors		0	0	0	
- Provisions for liabilities and charges		0	0	0	
- Other operating cost		-391	-2,017	1,626	-81%
+ Other operating income		3,905	2,086	1,818	87%
Total net operating costs		-918	-2,340	1,422	-61%
NORMALIZED EBITDA		-521	-1,533	1,012	-66%
- Restructuring and integration costs		0	0	0	
- Acquisition & transaction costs related to third parties		-497	-1,018	521	-51%
+/- Profit/(Loss) from material business and asset disposal		0	0	0	
- Non-committed stock based compensation		-2,093	-374	-1,719	460%
+/- Profit/(Loss) from discontinued operations		0	0	0	
+/- Other non-operating income/expense below the line		0	0	0	

Amounts in € 000	Note	FY2019	FY2018	YoY B/(W)	YoY%
EBITDA		-3,112	-2,926	-186	6%
- Depreciations, amortisations and impairments		-28	-26	-2	7%
- Impairments on participations and goodwill		0	0	0	
EBIT		-3,140	-2,952	-188	6%
- Financial expenses		-31,547	-2,226	-29,322	1318%
+ Financial income		51,153	1,159	49,994	4312%
Profit before tax		16,466	-4,018	20,484	-510%
- Taxes		-6	209	-214	
Profit after tax		16,461	-3,809	20,270	-532%
+ Profit and loss associated companies		0	0	0	
Net result after Tax		16,461	-3,809	20,270	-532%

Statutory result appropriation for the period ended 31 December 2019

Amounts in € 000	Note	FY2019	FY2018	YoY B/(W)	YoY%
NET RESULT OF THE YEAR		16,461	-3,809	20,270	-532%
Result carried forward		-2,309	1,614	-3,922	-243%
TOTAL AVAILABLE AND DISTRIBUTABLE RESERVES		14,152	-2,196	16,348	-745%
Appropriation					
Addition to the share capital and share premium			113	-113	-100%
Addition to the legal reserve		824		824	
Gross dividend					
Carried forward		13,328	-2,309	15,637	-677%
Total		14,152	-2,196	16,348	-745%

21. Compliance Certificate

To the best of our knowledge, we declare that:

- The consolidated financial statements reflect a faithful image of the assets and liabilities, financial situation and results of the group;
- The Adjusted Leverage does not exceed 4:1 as per the Reference Date 31 December 2019.



Filip Dierckx (14 apr 2020)
BV GINKGO Associates with
permanent representative
Filip Dierckx, Chair of the Board
of Directors of SD Worx

Handtekening:



Filip Dierckx (14 apr 2020)
Email: filip.dierckx@sdworx.com
Titel: chairman of the board



Hector Vermeersch (14 apr 2020)
Chief Financial Officer

Handtekening:



Hector Vermeersch (14 apr 2020)
Email: hector.vermeersch@sdworx.com
Titel: CFO SD Worx nv